China’s legal system is **anything** like ours

China’s legal system is **any different** than ours
Structure your deal/contract so that your Chinese partner believes it will make more money with you than without you.
WHY BOTHER WITH A CONTRACT?

- Clarity/Agreement
- Prevention
- Enforcement
THE GOOD CONTRACT

- In writing
- One language
- Excruciating Detail
- Liquidated damages
- Attorney fees?
- Dispute resolution
- SEALED
NDAs are not DOA

Register early and often

It’s more than just legal
WFOEs

Is it even legal?

? ?

Is it even necessary?
Control is always critical, yet nearly always illusory.
How does lifetime tenure for everyone sound?

How does overtime for nearly everyone sound?

And why did you think U.S. law would apply?
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USA | China | Mongolia